



March 10, 2013

## Manning & Napier Recognizes Health-Wealth Convergence

FAIRPORT, N.Y.--(BUSINESS WIRE)-- **Manning & Napier** (Manning & Napier or "the Company"), is showcasing a suite of materials on the importance of health-wealth convergence at the 2013 Pensions & Investments Annual East Coast Defined Contribution Conference (P&I East Coast). The Company is providing materials at booth #21 on the ongoing convergence of health care and retirement planning and promoting this as a key issue in the retirement space.

"Health care simply cannot be ignored in today's environment," said Mary Moglia-Cannon, JD, Senior Analyst and Portfolio Strategist at Manning & Napier. "Our responsibility as an active investment manager is to help plan sponsors manage risks. Today, rising health care costs and health care reform are impacting a company's bottom line. As health and retirement have increasingly converged, you need someone awake at the wheel who understands how retirement outcomes have been re-defined."

Manning & Napier is featuring several white papers that highlight how health care is impacting retirement. These include:

- ["Health Plan Funding Options: An Employer's Decision Guide"](#)
- ["Helping Employers and Employees Navigate Health/Wealth Convergence"](#)
- ["Increased Savings: The Best Risk Management Tool in the Retirement Readiness Equation"](#)

"Outcomes have always mattered in defined contribution," said Moglia-Cannon. "In today's environment, the definition has just broadened: the retirement industry has both a responsibility and an opportunity to help plan sponsors better understand the health-wealth convergence."

For more information on Manning & Napier, visit: <https://www.manning-napier.com/>.

For more information on Pensions & Investments' East Coast Defined Contribution Conference, visit: <http://www.pionline.com/conferences/dc-east/2013/overview>.

### About Manning & Napier

Manning & Napier (NYSE: MN) provides a broad range of investment solutions through separately managed accounts, mutual funds, and collective investment trust funds, as well as a variety of consultative services that complement our investment process. Founded in 1970, we offer equity and fixed income portfolios as well as a range of blended asset portfolios, such as life cycle funds, that use a mix of stocks and bonds. We serve a diversified client base of high-net-worth individuals and institutions, including 401(k) plans, pension plans, Taft-Hartley plans, endowments and foundations. For many of these clients, our relationship goes beyond investment management and includes customized solutions that address key issues and solve client-specific problems. We are headquartered in Fairport, NY and had 502 employees as of December 31, 2012.

### Public Relations:

Manning & Napier

Shannon Lappin, 585-325-6880

[slappin@manning-napier.com](mailto:slappin@manning-napier.com)

or

Prosek Partners

Cristina Martinez, 212-279-3115 x215

[cmartinez@prosek.com](mailto:cmartinez@prosek.com)

Source: Manning & Napier

News Provided by Acquire Media